

ACTIVE • ENGAGED • PASSIONATE

BoatU.S. Magazine readers are active, engaged, and passionate about their time on the water. They buy, upgrade, and use boats more consistently than any other single group. Our audience view BoatU.S. Magazine as their primary source of boating information, and our readership is almost entirely unduplicated with other titles.

THE AUDIENCE

AAM Audited **Paid Print** Circulation 625,000

Readers Per Copy

1.9

Total Readership

1.2 Million

Males

Median Age

56

Mean HHI

\$185,150

91%

Mean Net

Worth

Own Homes

Own Waterfront Property

\$1.4 Million

96%

17%

Four Year College or More 80%

Mean Boating Experience

27 Years

Plan to Purchase **Boat Within** 24 Months 20%

THE BOATS

96.7% **Boat Ownership** 2.0 **Mean Boats Owned** Mean Size of Primary Boat 28.4' 62.000 Readers Who Own Boats Over 40' ———

ACTIVITIES

Day Cruising 76%

Water **Sports** 26%

Overnight Cruising 44%

Sailing 20%

Fishing 59%

Diving 9%





2023 EDITORIAL CALENDAR

FEBRUARY/MARCH

ELECTRONICS ROUNDUP

Great Destinations for Boaters
Weather Routing

APRIL/MAY

FISHING ISSUE

DIY for Spring
Winter Destinations

JUNE/JULY

SUMMER FUN

Big-Boat Boathandling Complete Anchoring Guide Winter Destinations

SEPTEMBER/OCTOBER

HEAVY WEATHER PREP

Fall Lay-Up DIY Winter Projects NOVEMBER/DECEMBER

BIG-BOAT ISSUE

Ft. Lauderdale Preview DIY Winter Projects

2023 RATE CARD & DEADLINES

FOUR COLOR

FREQUENCY: 5 issues a year

CIRCULATION: 625,000 (AAM Audited)

	1X	3X	5X
FULL PAGE	\$28,000	\$25,200	\$22,700
2/3 PAGE	\$21,000	\$18,900	\$17,000
1/2 PAGE	\$16,800	\$15,100	\$13,600
1/3 PAGE	\$ 11,200	\$10,800	\$ 9,070
1/4 PAGE	\$ 7,500	\$ 7,100	\$ 6,800
1/6 PAGE	\$ 6,200	\$ 5,500	\$ 5,000

ADVERTISING DEADLINES

ISSUE A	AD DEADLINE	IN HOMES
February/March April/May June/July September/October November/December		2/4/23 4/8/23 6/10/23 8/19/23 10/28/23

BoatU.S. EDITORIAL







ules banning all modern technology, attracts a new group of adventure-seekers

MACHINE



FEATURES Every issue, we inform and entertain our readers on the most interesting and useful trends and destinations in boating. The inspiring personalities and unique stories that bring the boating lifestyle vividly to life.

WAYPOINTS A hub of regional news from across the world of American boating, specializing in reliable updates on government, safety, environment, events, and innovation.

BOATU.S. FOUNDATION Showcases great product testing, research, and reporting on best practices to keep boaters safer and our water cleaner.

GOVERNMENT AFFAIRS BoatU.S. is a leader in fighting for the rights of boat owners, helping keep regulations in check, and informing readers about legislation affecting them.

CONSUMER AFFAIRS Tackles boating issues from the consumer perspective, offers expert advice on buying and selling, understanding warranties and service contracts, handling consumer complaints, and more.

PRACTICAL BOATER The most popular section of our magazine presents expert hands-on advice; step-by-step projects on how to repair, upgrade, and maintain your boat yourself; master your boat's systems; and build DIY confidence.

BOAT HANDLING Build confidence and boathandling skills with expertly illustrated articles on seamanship and navigation techniques, often accompanied by how-to videos on our popular YouTube channel (@BoatUS).

BOATU.S. REPORTS taps our exclusive GEICO BoatU.S. Marine Insurance claims files, and sets our magazine apart in the industry. Drawing on real lessons learned the hard way by our members, we explain how to prevent boat damage and personal injury.

BOATS, GEAR, TECHNOLOGY New boats and trends, innovative products, and must-have gear for all kinds of boating, including watersports and fishing. Plus, the latest on marine electronics by leading authority Lenny Rudow.

LIFESTYLE Compelling stories on inspiring boating folks and their love of our sport strengthens our magazine's sense of community, and the commitment we all have to boating. Health tips for active outdoor people and ideas for a more comfortable life aboard.

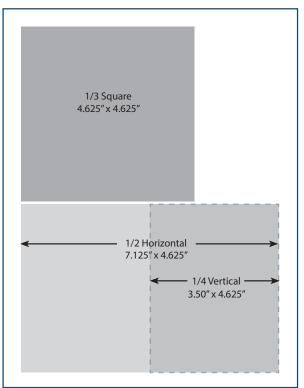
Boatus AD SPECS

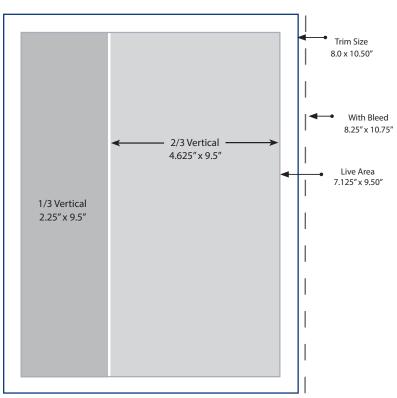
MECHANICAL SPECS

Size	Width	Height
Spread	.16.5"	10.75"
Full Page (live area)	. 7.125"	9.50"
Full Page with bleed	. 8.25"	10.75"
Full Page trim size	. 8.0"	10.50"
1/2 Horizontal	. 7.125"	4.625"
1/3 Square	. 4.625"	4.625"
1/3 Vertical	. 2.25"	9.50"
1/4 Vertical	. 3.50"	4.625"
2/3 Vertical	. 4.625"	9.50"



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BoatUS.com ACTIVE. ENGAGED. PASSIONATE about our website as well. It's the most highly-engaged boating audience with millions of page views per month



250,000

UNIQUE VISITORS PER MONTH

\$185K+

HOUSEHOLD **INCOME**

\$1.4 MIL **NET WORTH**

56 **AVERAGE**

AD POSITION

RECTANGLE: 300 x 250 pixels • Max file size 30kb, .gif, .jpg. 3rd party ad serving supported • \$18 CPM Run of site.

Specific content areas available for a slightly higher CPM.



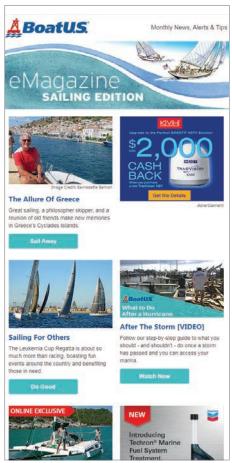
monthly

The most widely read eNewsletter in eNewsletter boating: 400,000 Email Addresses













EDITORS



Bernadette Bernon

Editorial Director

Winner of national writing and leadership awards, Bernadette has steered BoatU.S. Magazine to numerous top honors. Former editorial director of Cruising World, and Sailing World, she's on the BoatU.S. Foundation board, co-founded the Safety at Sea Institute with US SAILING, is a feature writer for national publications, and co-authored the international best-selling book Maiden Voyage. She and her husband went cruising for six years on their 39-foot cutter Ithaka, up and down the U.S. East Coast, throughout the Bahamas and Western Caribbean, and down to South America. These days, they live in Rhode Island, and have a 24-foot Seaway lobster boat.

Tom Neale

Technical Editor

Our go-to technical expert, and author of our "Ask The Experts" column, Tom has won numerous firstplace awards from Boating Writers International. Owning many boats since he was 9, he and his family lived aboard and cruised far and wide for more than 30 years. Former editor at large for Cruising World and PassageMaker, former author

of Cruising World's "On Watch" column, and Soundings' "Sea Savvy" column, and technical editor for Soundings, Tom is now BoatU.S. Magazine's technical editor. He wrote the book All In The Same Boat, published by McGraw Hill as well as Chesapeake Bay Cruising Guide, Vol. 1. He and his wife have a Camano 41.



Stacey Nedrow-Wigmore

Managing Editor

Stacey's earliest memories include being hung by her ankles in the engine compartment of her family's 1963 Egg Harbor, helping with repairs and searching for lost items. Splitting her passion between boating and horses, she spent 20 years editing, writing, and photographing for magazines and books, including Practical Horseman magazine.

An award-winning photographer and writer, Stacey's BoatU.S. articles have won top industry honors. She also manages our thriving videoproduction team, creating 40+ excellent how-to videos a year, which appear on our YouTube channel.



Frank Lanier

Contributing Editor

A native of Topsail Island, NC, Frank is a Coast Guard veteran and SAMS® accredited marine surveyor with more than 40 years experience in the marine and diving industry. He's captained and maintained vessels ranging from excursion dive boats to passenger ferries in the Atlantic, Caribbean, and South Pacific, and has more than

18 years of liveaboard experience on both power and sail boats. A popular author, public speaker, and winner of multiple journalism awards, Frank's down-to-earth articles on seamanship, marine electronics, vessel maintenance, and consumer reports appear regularly in marine publications worldwide - especially in BoatU.S. Magazine!



Dan Armitage

Regional Editor, Great Lakes

One of our most popular "Practical Boater" writers, especially on small-boat topics, he covers the Great Lakes for BoatU.S. Magazine, and is in his 25th season hosting the popular syndicated radio show Buckeye Sportsman (buckeyesportsman.com). A full-time travel and outdoors writer based in Ohio, Dan gets around

on a deck boat and an Aquasport center-console, which he uses for his DIY editorial projects and fishing features. A USCG Captain (Master 50-ton), he's a respected speaker at boat and sport shows.



Mark Corke

Contributing Editor

A marine surveyor, and holder of RYA Yachtmaster Ocean certification, Mark has built five boats himself - power and sail. He was senior editor of Sail magazine's hands-on "Boatworks" publication, worked for the BBC, written four DIY books, skippered two round-the-world yachts, and holds the Guinness World Record for the fastest there-

and-back crossing of the English Channel, in a kayak! Mark and his wife enjoy cruising the east coast on their Grand Banks 32.



Rich Armstrong

Senior Editor

The Jersey shore and New York lakes defined Rich's youth, and a 21-foot Four Winns deck boat lit the fires of boating passion when he and his own young family lived near the Connecticut River. A journalist by training, he worked in TV news and at several newspapers before spending 18 busy years at the boating publications Soundings and Soundings Trade Only, where as a top editor he

reported on everything from boat and product innovation, to compelling feature stories, building his reputation as one of the most thorough reporters and best feature writers in the marine industry.



Lenny Rudow

Contributing Editor, New Boats, Fishing & Electronics Top tech writer and accomplished sports fisherman, Lenny has written seven books, won 46 awards from Boating Writers International - many for his marine electronics articles – and two for excellence from the Outdoor Writers Association of America. Angler in Chief at FishTalk magazine, this passionate angler and DIY boater, judges

the NMMA Innovation Awards, and is featured in many of BoatU.S.'s popular how-to videos.



Fiona McGlynn

Contributing Editor

Fiona has won multiple writing awards for her BoatU.S. Magazine investigative features, and consumer and government-affairs reports. After working as a management consultant at Bain & Co., she and her husband completed a 13,000 mile sail from Vancouver to Mexico to Australia on their 35-footer. Living in the Pacific Northwest,

she's a board member of her local Search and Rescue, and founding editor of the millennial boating website WaterborneMag.com.



Charles Fort

Contributing Editor

With his extensive experience analyzing boat-damage based on BoatU.S. Marine Insurance claims, then teaching our members how to avoid those problems through his articles, Charles also writes in-depth tech features, boater profiles, consumer affairs, boating safety, DIY, and investigative features. A member of the National Association of Marine Surveyors, he holds a 100-ton USCG license. A

sailor, he took his children long-distance cruising, and lived aboard for several years before joining BoatU.S. in 2002. He and his wife now live in California.



Claire Wyngaard

Magazine and Public Relations Coordinator A Force 5 racer turned cruiser, now on a 44-foot ketch, Claire and her partner have explored the Chesapeake Bay, and up the American East Coast. She takes care of our writers and photographers, their contracts, and correspondence, and is part of our Practical Boater team helping to put together our DIY and boat handling stories. She also works

with BoatUS Public Relations to distribute important boating news and helping boating clubs find engaging content for their newsletters.